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### **Professional Fundraising Achievements**

#### **Experienced 1099 Individual Contractor**

**Fully-Equipped Home Office: 2x Dell Latitude Laptops with MS Office, High Speed Internet, Graphics Tablet, HP Envy Printer.**

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### **Grant/Fundraising Successes and Experience**

#### **Hudson Public Library, Hudson,MA**

Library equipment

Microfilm Reader/Printer

Network membership and IBM Computer

ESL/ABE Center for 41% non-English speaking population

As new assistant director, I noticed the absence of the Portuguese speaking population in the library. Calling this to the attention of the director, I asked what efforts had been made to attract their attention and participation. Other than stocking Portuguese language books no contact had been made. I scheduled an appointment with the director of the OPAI (Organization of Portuguese-American Immigrants). I asked her "what do you need?" The answer was English. I began to form a plan to use the library's central location, word-of-mouth would speed communications , and establishing a collaborative relationship with local leaders would work well. The State distributed local aid and it was determined to request this instead of an LSTA grant. because of the library's acknowledged failure to meet the needs of a significant community,The Massachusetts Board of Library Commissioners was unlikely to approve the application .Materials were researched, purchased and processed, a room

designated and painted and furnishings purchased. The room was to be dedicated and named after the town's first Portuguese settler. The Jose Maria Tavares Reading Center. A formal opening was held, with press, invited dignitaries and descendants of Mr. Tavares, the local CATV Portuguese service televised the event. Services were delivered in collaboration with a local adult education group and classes were started with waiting lists. Soon an ABE (Adult Basic Education ) element was added. A commendation from the Governor was received. It was decided that a computer element was to be added and IBM computers, self-instruction software and hardware were planned. Many of the students worked at local computer companies in assembly and processing and lacked the technical skills necessary for future advancement.

### **Hudson Boys and Girls Club, Hudson, MA**

The Club had depended on weekend Bingo for finances.

A new director with forward thinking was recruited and set about limiting the dependence on gambling. He recruited me on a 10k run (he was a former Olympic marathon contender, and I assisted him in projects and board relations.

New events:

Road Race

Golf Tournament

World Class Body Building Contest.

### **JV Fletcher Library, Westford, MA**

Assembled a job center for locals who had been displaced by an economic turn-down. Using internal resource, materials were reassembled into an easy-to-use job center where job-hunters could work at ease, and in dignity. Many of these individuals were in clinical shock at having been dismissed after many years of service in companies where they had contributed to the growth and profit of the business. They were welcomed with their dignity intact. There was opposition from the traditional book library director but collaborating with the technical services librarian, I transferred and labeled materials into the new job center. The reference department's reputation for business services attracted the attention of many local businesses and manufacturing companies. Using funds from a yearly book sale, the reference department's printers were standardized so that toner could be stockpiled and any malfunctions could be easily resolved. Because of my success with replacing the reader printer at Hudson, a new Microfilm reader printer was purchased and installed, I assumed maintenance and repairs at a savings to the library.

### **Dedham Public Library, Dedham, MA**

The library had suffered from neglect. Several large issues were addressed. The library's roof had been scheduled for replacement. The Library is a structure on the Register of Historic Places. \$250,000 had been appropriated. I was asked if this was sufficient. The 1898 building had a red slate roof. I worked with the designated architect to determine the final cost of the project. It was determined that a "destructive test", inspection of roof support timbers was necessary. This required a 15 to 20% addition to any estimate. Working with construction companies, vendors for the red slate (only found in one quarry in Vermont) and the town's building manager a final cost of \$600,000 was determined. The Board of Selectmen asked if less costly Grey slate were an option. My response was that because of the building's historic character it was important to restore it authentically since any future grants for any historic structures in the town could be affected. The town also is the home of a nationally known architectural authority and it would not be worth the perpetual criticism from choosing Grey. The project was completed under budget and ahead of schedule. The neighborhood was informed of possible parking and noise issues. The destructive test proved negative and the project returned the money to the

town.

Because money was left over, rain gutters were replaced.

The library had two sites, two unions and 26FTE employees. The computers were outdated. Using grant money, 32 Dell computers were purchased through the town's IT officer, which proved that integrating the library into the town's departmental structure, something new for many libraries which had operated in a semi-autonomous state. To save money, myself and the Assistant Director set up and networked all computers.

The library had no website. A grant provided an upgraded Dell computer and digital camera for [www.dedhamlibrary.org](http://www.dedhamlibrary.org)



The Dedham Public Library Has Updated Their Business Hours



In compliance with the ADA a ramp had been constructed at the library's back entrance (the library's historic status gave it some latitude. However to enter, an appointment had to be made to gain access. Also the branch location was heavily used by seniors and mothers with baby strollers. I sought funds for power assisted doors and doors were installed at both sites.

The library's heating system dated back to 1900 and posed a significant threat to safety. Because of the success of the roofing project and having an honest reputation with the Board of Selectmen funds were granted to install a new heating system..

The change in administration from an antiquated top-down system to one of policy-guided staff empowerment a grant for customer service was obtained from the LSTA. Service4-U (\$7,000).

### **Bibleinteract.com, Los Alamos, NM**

I have been associated with an online Bible Study organization since 2010. Bible Interact had been a feature on God's Learning Channel in Odessa TX. The Station was charging presenters and Bible interact could not afford the charges. I began a funding search and in the meantime contacted several radio stations requesting that they carry audio versions of the organization's broadcasts. Stations in New Mexico, Colorado and Oregon picked up the programs. Eventually Bible Interact established its own internet television channel Bibleinteract.com and website as well as an online Bible College.

### **The Culinary Heritage Project. Jerusalem and Tel Aviv, Israel**

I am involved in funding an Israeli NGO that intends to send food trucks into areas where displaced persons can be served due to the events of October 7. I am researching funding sources, collaborative partners and media support.

Related activities:

Catholic Rural Life

Offering Grant Assistance and Information for Family Farms and Ranches; \$13 Billion Farm Bill due 20 Years as Agricultural Manager and 20 Years as Public Service Manager to be put to use.

Kindle Publishing for Equine Kindergarten; a world-famous horse trainer has a Youtube and Facebook channel; The content is being edited into text which will be assembled into a Kindle eBook for sale on Amazon, as well as a print edition for autographed sale at clinics and equine events as well as for sale on the website.

Kindle Publishing for the Culinary Heritage Project: Israel's cuisine in recipes from Abraham to Netanyahu. The eBook will be sold on Amazon.com as an ongoing fundraising project.